

Household Insurance - Advanced

Allianz Partners Academy

General Overview

This workshop is designed for brokers who are currently working in personal lines or who wish to develop a greater understanding of this area of insurance. It is an ideal way to develop the more complex concepts of the household policy and a range of covers found within the personal lines market.

The workshop looks at how some areas of non-standard buildings and contents cover operate, providing an insight into the issues around high net worth clients, rented accommodation, liability wordings and flood risks. The module also includes other personal lines covers such as Travel, Caravan, Pleasure Craft, Legal expenses and Gadget insurance.

The content of this workshop will enable brokers to understand non-standard risks found in the personal lines market.

Key objectives

You will be able to:

- Explain how the liability covers found in the personal lines market can be applied
- Consider how flooding issues can be managed
- Assess the impact of rented properties
- Give guidance on high net worth issues
- Explain the core and non core areas of Travel insurance
- Be able to explain the breadth of the cover found in Caravan insurance
- Consider how to give better advice on Small Pleasure Craft
- Have overviews of both Legal Expenses and Gadget insurance

Who should attend

Brokers who have been in the insurance industry for more than twelve months or wish to learn about the operation of a wide range of Personal Insurances and need an understanding of how policy wordings can be applied. This workshop will assist anyone who is studying for the Certificate subject IF6 Household or P86 Personal Insurances

Methodology

Learning is through a combination of formal presentations and active participation in a series of case studies and group discussions in a workshop environment.

Workbooks and supplementary materials will be provided.

Evaluation of understanding

- Practice through case studies
- Understanding shown in conversation and questions asked
- Feedback

Dress code

Smart casual

Duration

1 day 09:00 – 17:00 (Times may vary slightly).

Other information

This course can also be used to support learning towards IF6 Household or P86 Personal Insurances

Other courses you might be interested in

- Introduction to Insurance
- Introduction to Motor
- Introduction to Household Insurance
- Introduction to Commercial Vehicle
- Underwriting Principles