



# Solutions for SMEs

Allianz Insurance plc | Commercial

**Allianz** 

*When it comes to providing the most appropriate solution for your clients, it's our service quality and underwriting expertise that set us apart from the competition.*

*With years of experience in protecting property and business across the UK, we've developed our policies into flagship 'Complete' products and are fully committed to providing the quality of services and cover you and your clients demand.*

With our broad underwriting appetite and skills, we're not restricted to serving a limited number of trades. We provide a broad range of covers packaged together under one policy to meet the needs of SMEs. Our complete range of products seeks to provide commercial package solutions for contractors, office, retail, small commercial, motor trade, property owners and flatowners.

If you're finding other insurers' products and service levels are falling short, let us show you how we're different.

The SME market is a top priority for Allianz. We've grown our book of business substantially and are now one of the most successful and ambitious players in the UK. We're passionate about the service we provide, and we know you'll be impressed with the quality of our technical skills and professionalism.

When you work with us, you'll not be disappointed. You've got direct access to our underwriters who know the business inside out.

Given the pressures you're facing in the SME market, we know you welcome our commitment to reducing transactional costs. We're investing heavily in this area by exploiting efficient methods of trading and product delivery via our dedicated SME teams and electronic trading initiatives including imarket and Quick Quote.

We've a strong appetite to explore portfolio transfer opportunities, and we would like to continue to build on our successes in this area with you.



*“Technology is allowing brokers to trade smarter in the SME sector. Connectivity has been a major emphasis for us and we know what works. If you combine this with having the right people, then this is an unbeatable proposition.”*



### Complete Business

Complete Business is aimed at a wide range of businesses in the manufacturing, wholesale, distribution, retail, service sectors and sports and social clubs. It's a sectionalised policy combining property, liability and legal expenses, providing a choice of flexible cover options.

### Complete Office

Complete Office represents a significant opportunity for us in the UK, and provides innovative solutions to this sector.

### Complete Retailer

Our retailer account represents a large portion of our business. The account is focused on independently owned retail units and has limited exposure to 'high street chains', national and international companies, and on-line retailers. Within our account we've a number of significant schemes.

### Complete Contractor

We're one of the largest providers in this per-capita rated market. Our philosophy is to provide cover for a wide range of trades working on both domestic and commercial properties with an ability to selectively cover higher risk trades involving heat or height work.

### Complete Property Owner and Flatowner

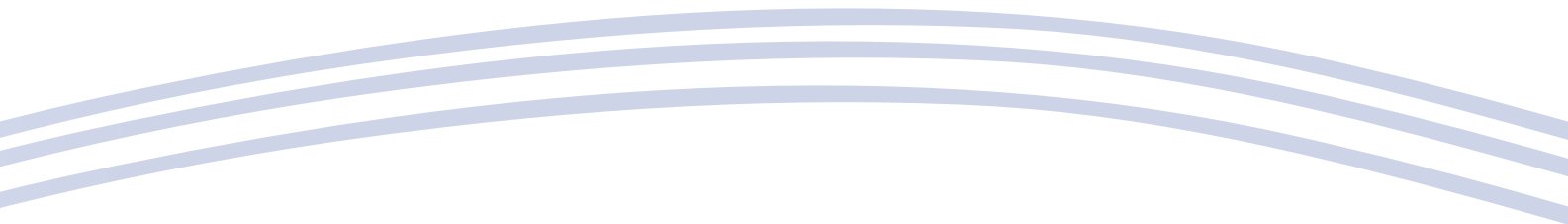
Complete Property Owner and Flatowner are designed to meet the specific needs of property/flat owners by offering flexible cover options and commission rates for portfolios of up to 15 premises.

### Complete Motor Trade

Complete Motor Trade offers generous levels of base cover, and is targeted at motor traders with a turnover below £2m. We can also give you the flexibility to add optional sections to tailor cover to your clients needs. Along with our base cover and optional sections, we can also provide:

- Access to professional indemnity insurance
- Access to risk management advice
- Uninsured loss recovery free of charge
- Engineering services option
- Enhanced cover options available.

Given the uniqueness of this product, we do not sell Complete Motor Trade through our small business teams, please contact your local Allianz Commercial branch for more information.



[www.allianzbroker.co.uk](http://www.allianzbroker.co.uk)

Allianz Insurance plc. Registered in England number 84638  
Registered office. 57 Ladymead, Guildford, Surrey, GU1 1DB, United Kingdom.  
Allianz Insurance plc is a member of the Association of British Insurers and the Financial Ombudsman Service.  
Allianz Insurance is authorised and regulated by the Financial Services Authority. Our registration number is 121849.  
This can be checked by visiting the FSA website at [www.fsa.gov.uk/register](http://www.fsa.gov.uk/register) or by contacting the FSA on 0845 606 1234

ACOM784 05/07