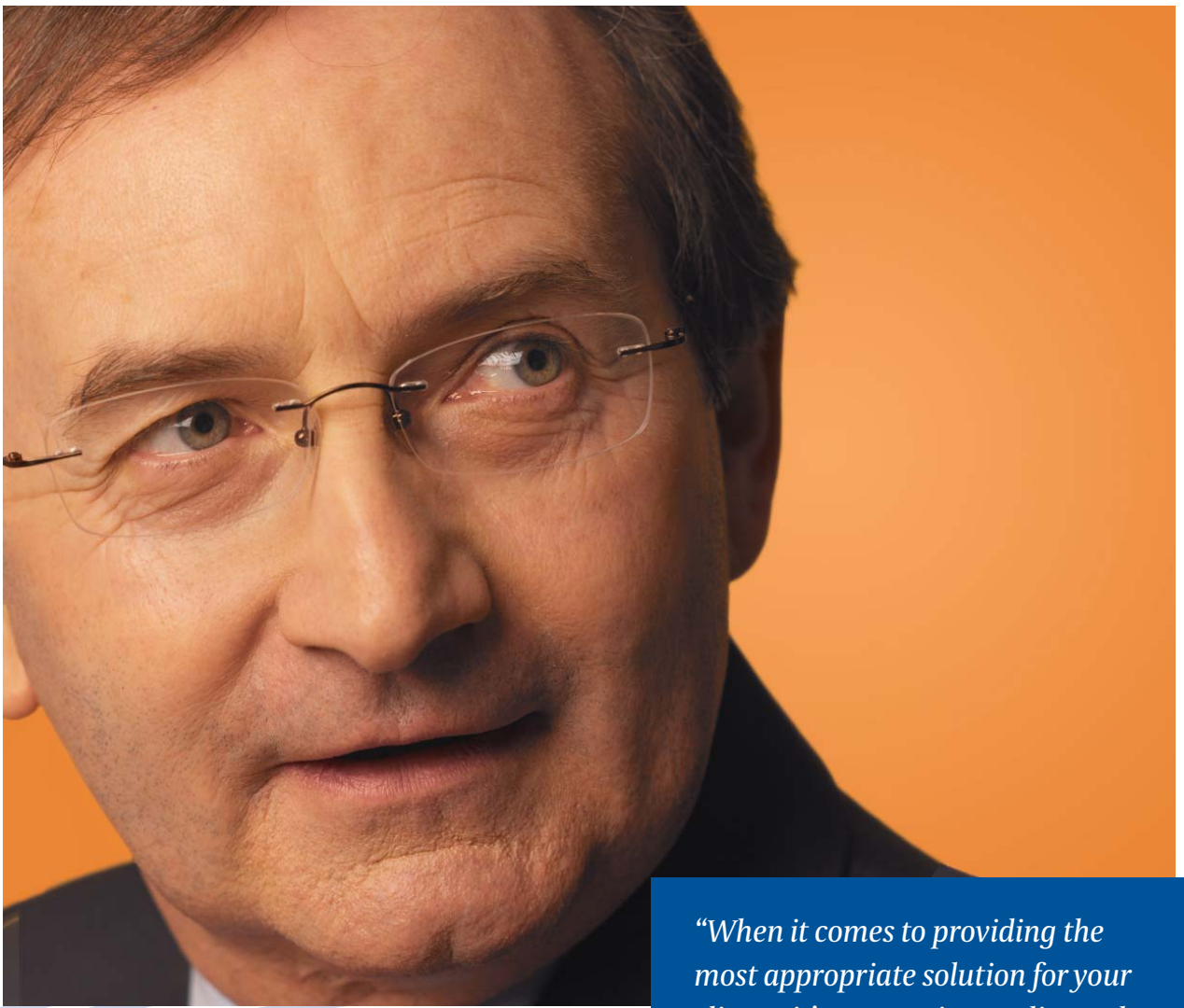




Solutions for Mid to Large Businesses

Allianz Insurance plc | Commercial

Allianz 



“When it comes to providing the most appropriate solution for your clients, it’s our service quality and underwriting expertise that set us apart from the competition.”

*Geoff Moylan,
director, underwriting and operations*



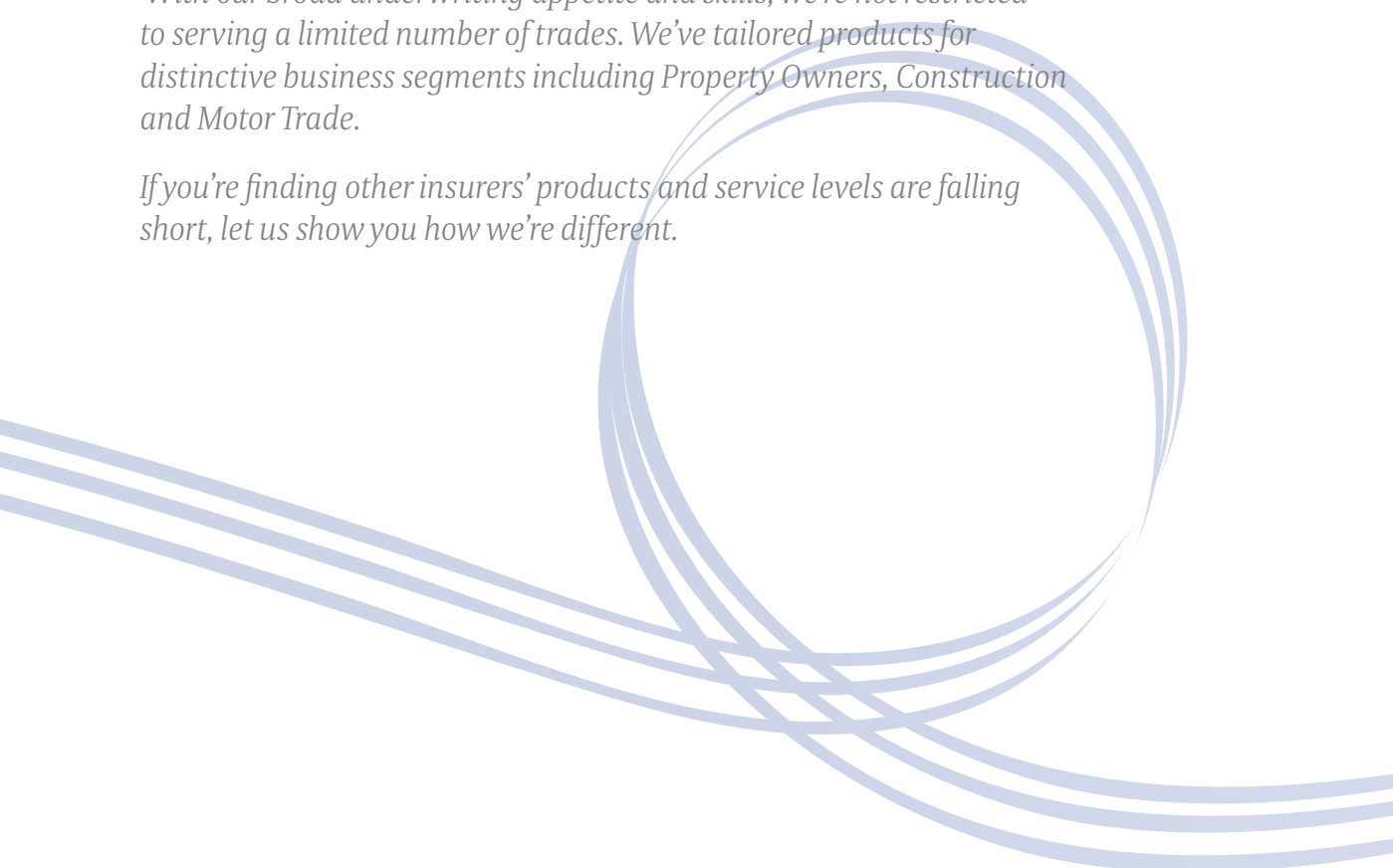
Our product portfolio

With years of experience in protecting property and business across the UK, we've developed our policies into flagship 'Select' products and are fully committed to providing the quality of services and cover you and your clients demand.

Our 'Select' product portfolio is our premier brand targeted at mid to large businesses, and has been developed based on our years of combined experience and expertise.

With our broad underwriting appetite and skills, we're not restricted to serving a limited number of trades. We've tailored products for distinctive business segments including Property Owners, Construction and Motor Trade.

If you're finding other insurers' products and service levels are falling short, let us show you how we're different.





“We’re making a real impact in the motor trade market, and are one of the most respected names in the industry. We’ve pulled together a dynamic team who are highly focused, professional and passionate about delivering innovative solutions for you and your clients.”

Mark Ashwood, motor trade manager

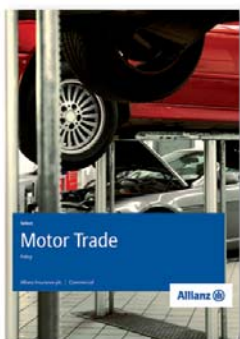
Motor Trade Select

We know we're the best in the market when it comes to providing insurance solutions for the motor trade, but we're not going to stop there. We'll continue to trade with confidence and are committed to strengthening our solutions and service offering for the future.

Our products are designed to specifically cover the premises, property, liability, motor and contingency risks for businesses operating in the motor trade market.

Covers are written under products developed in the Motor Trade Select, Complete Motor Trade and Headlight ranges. Headlight products are available exclusively to members of the Retail Motor Industry Federation for whom we act as the approved insurer.

Details of our Complete Motor Trade solution can be found in our Solutions for SMEs brochure.



Key Features

- Unique cover options such as MOT loss of licence with an appeals and consultancy service, Partial Comprehensive and a 'no sum insured' feature
- Partnership Plus – financial contributions towards agreed risk control measures
- Engineering services can be included
- Uninsured loss recovery included free of charge
- Risk management literature on a variety of subjects relevant to your clients trade
- Access to Professional Indemnity insurance
- Flexible solutions for populating Motor Insurance Database (MID).

www.acmid.co.uk

Commercial Motor

When it comes to providing the right solutions to the motor fleet market, our expertise and experience gives us a real edge. We know that you value our commitment to maintaining our strong underwriting discipline, and our hunger for growing our presence in this market. When you couple the passion of our people and the quality of our products, we know you'll be impressed.



We offer the flexibility to insure all vehicles under one policy with a variety of covers. Our motor fleet contract is suitable for fleets of 15 or more vehicles, while our commercial motor policy is designed for smaller fleets. Our strategy is to target growth in the 'core' vehicle types, which includes fleets of private cars and light commercial vehicles.

Key Features

- Western European wide cover, including all European Union countries
- Replacement vehicle cover for private cars and light commercial vehicles (up to 7.5 tonnes GVW)
- Personal effects up to £250 per incident
- Unlimited amounts for third party liability for death or injury
- Occasional business use
- Loss or theft of keys up to £1000
- Personal accident cover up to £5000 for the driver
- Legal protection cover up to £100,000 per claim.
- Flexible solutions for populating Motor Insurance Database (MID).

www.acmid.co.uk

Our unique package of client solutions also includes:

Case Analysis Tool (CAT) – Provides access to our award winning facility to provide an analysis of claims by:

- Component costs (not just damage)
- Cause of accident
- Age of driver
- Type of vehicle
- Reporting delays
- Bespoke reporting by a combination of factors.

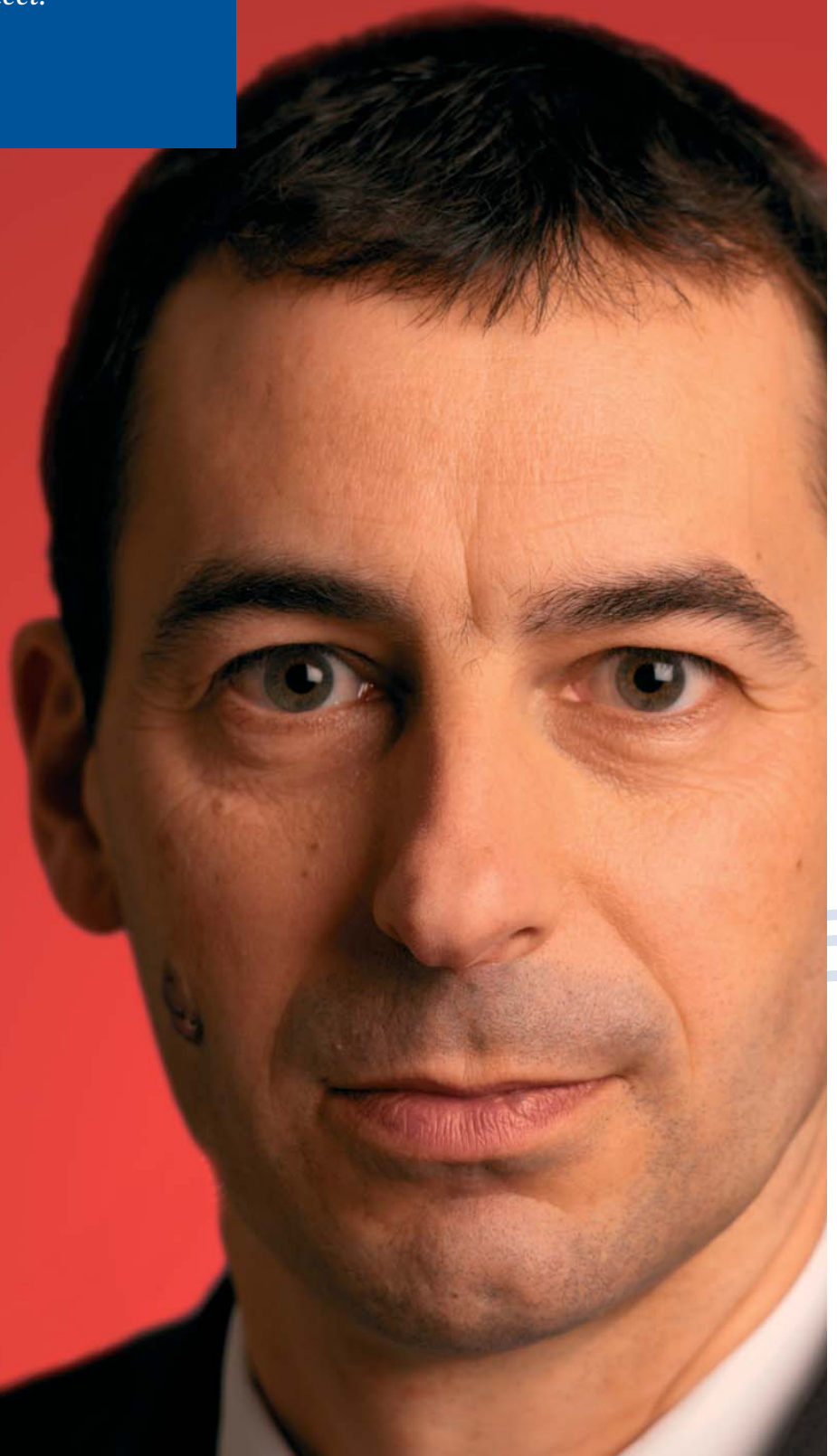
It can also be irritating trying to establish how vehicle claims are progressing. Claims Tracking, our innovative Internet based system can provide information on individual claims and access to reports for larger fleet clients.

We can provide the following benefits depending upon requirements:

- Risk management literature – including fleet operators' and drivers' guides
- Health & Safety Executive guidance
- Partnership Plus – financial contributions towards agreed risk control measures
- Partnership Expertise – access to specialist providers with discounted rates for risk management consultancy, drivers' training, vehicle decals, vehicle tracking systems and security devices.

“Motor fleet is a top priority for us. We’re known and trusted for our first class products and competitive pricing. We want to be your number one choice for motor fleet.”

*Roger Ball,
commercial motor manager*





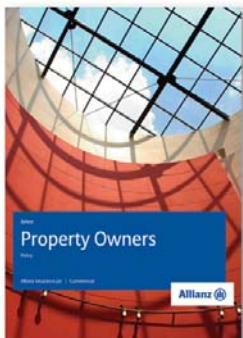
“At Allianz you’ll find that our commitment to service excellence, fairness in pricing and financial strength and stability gives us a leading edge in this market.”

*Tony Hutchins,
commercial property manager*

Property & Casualty

We’re building on our success in the Property & Casualty market by writing a broad book of business with focus on risk selection and quality management. We’ve pulled together a great team across the UK who are tuned in to local market conditions and have the authority to provide you with quick decisions.

We can provide a broad range of covers through our Select portfolio of policy products.

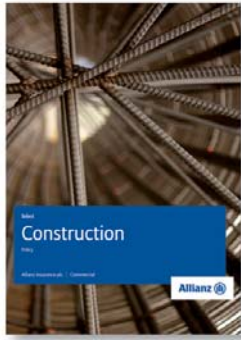


- **Property Owners Select**

Our Property Owners Select Contract has been developed to meet the particular needs of commercial property owners. This product provides insurance solutions for portfolios of both business and residential properties. It’s especially targeted at property owners who manage their portfolio by actively operating a high quality maintenance and tenant selection procedure.

- **Commercial Select**

Our flagship contract, designed to provide comprehensive but flexible solutions to a wide range of medium sized to larger businesses. This product offers a broad range of covers all under a single policy, including material damage ‘all risks’, business interruption and employers/public liability.



- **Construction Select**

Specifically tailored for the construction industry, this product offers a flexible range of covers providing insurance solutions for construction firms. A single policy provides a wide range of covers including employers' liability, public liability and contractors' all risks. In addition, a summary of cover is provided for your clients to use as evidence of cover, for example to principals and local authorities.



- **Embrace**

Accident and Health provides an excellent opportunity to develop your revenue streams and has high potential as a cross-sale product. Our cover encompasses a range of group personal accident benefits, and can be combined with business travel. It's truly flexible and suited to many types and sizes of business, both white collar and manual. Our product can be provided as a stand-alone policy or as a sub-section within property and casualty insurance.

EXCESS OF LOSS

- **Excess of Loss**

Excess of Loss is effectively top up public liability cover, providing higher limits of indemnity to be available above that which an insureds current public liability insurers may be willing to provide. The Excess policy sits above the primary public liability policy while providing the same scope of cover.

- **Directors and Officers**

Protection for those operating in today's difficult corporate environment. We are there when you need us, delivering at the critical moments to meet the requirements of you and your customers.

“Our teams are multi-skilled and able to assist with not just property and casualty risks, but also related areas such as motor fleet, motor trade and engineering.”

*Gavin Dollings,
casualty and construction manager*



Next Steps

You can find out more about us by contacting your local Allianz Commercial office. Alternatively, please visit www.allianzbroker.co.uk to download a selection of our policy documents.

Guildford - Head Office Tel: 01483 568 161

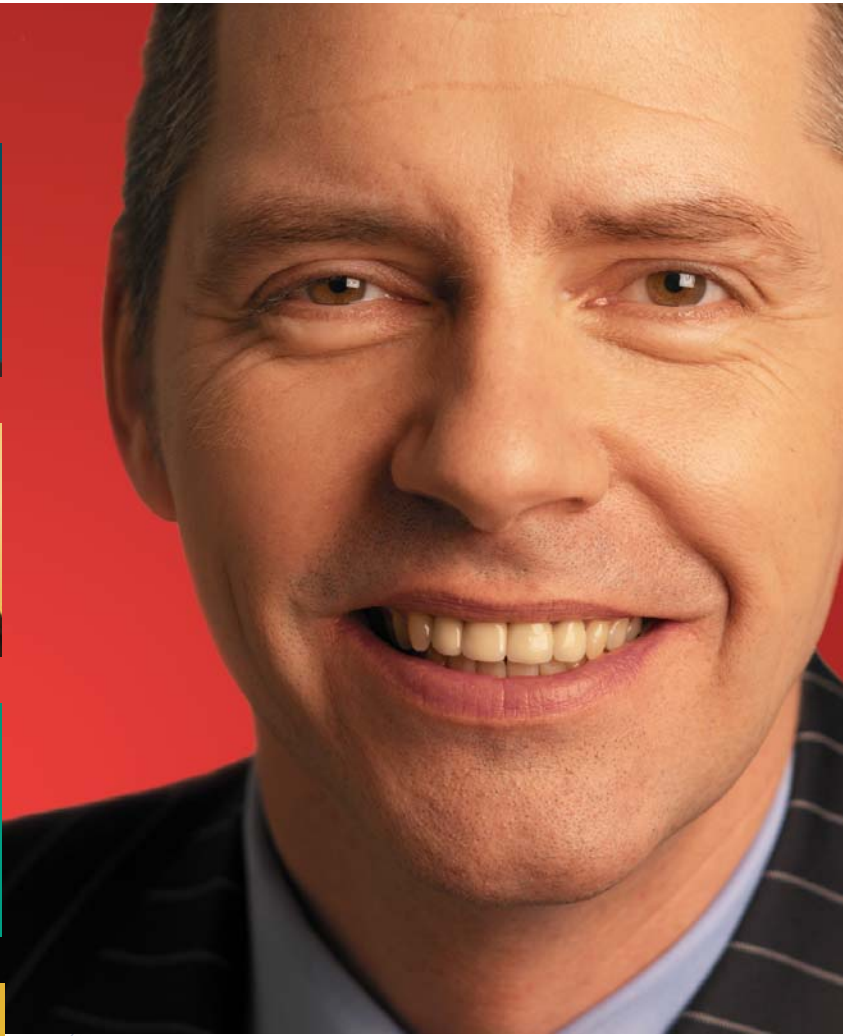
Birmingham	Tel: 0121 780 4027	Fax: 0121 767 6322
Bristol	Tel: 0117 943 5725	Fax: 0117 943 5300
Chelmsford	Tel: 0124 534 4300	Fax: 0124 534 2300
Glasgow	Tel: 0141 248 2393	Fax: 01483 529522
Leeds	Tel: 0113 284 8200	Fax: 0113 284 8222
London	Tel: 0207 488 1882	Fax: 0207 264 1529
Luton	Tel: 0158 272 0411	Fax: 0158 241 2238
Maidstone	Tel: 0162 267 2881	Fax: 0162 269 0492
Manchester	Tel: 0161 831 3000	Fax: 0161 836 5700
Milton Keynes	Tel: 0190 869 0888	Fax: 0190 868 3108
Nottingham	Tel: 0115 957 8300	Fax: 0115 957 8388
Southampton	Tel: 0238 063 5051	Fax: 0238 063 7385
Woking	Tel: 01483 720331	Fax: 01483 755961
Cardiff	Tel: 02920 666541	Fax: 02920 645047

Allianz Engineering

We provide a seamless and integrated service with Allianz Commercial. We want to make it easy for you to do business with us, so having our teams located throughout the UK, means we're able to provide the local support you need. Please visit www.allianz.co.uk/engineering

Liphook - Head Office Tel: 01428 722 407

Belfast	Tel: 028 9089 1280	Fax: 028 9089 1287
Birmingham	Tel: 0121 200 1558	Fax: 0121 200 2785
Dublin	Tel: 00 3531 613 4034	
Glasgow	Tel: 0141 249 5130	Fax: 0141 249 5155
London	Tel: 020 7488 1882	Fax: 020 7488 0509
Manchester	Tel: 0161 831 3000	Fax: 0161 836 5700





www.allianzbroker.co.uk

Allianz Insurance plc. Registered in England number 84638

Registered office. 57 Ladymead, Guildford, Surrey, GU1 1DB, United Kingdom.

Allianz Insurance plc is a member of the Association of British Insurers and the Financial Ombudsman Service.

Allianz Insurance is authorised and regulated by the Financial Services Authority. Our registration number is 121849.

This can be checked by visiting the FSA website at www.fsa.gov.uk/register or by contacting the FSA on 0845 606 1234